

## KANSAS RACING AND GAMING COMMISSION

### MINUTES – FEBRUARY 16, 2018

CALL TO ORDER  
(A.)

Chairman Brandon Jones called the February 16, 2018 meeting to order at 10:00 a.m. The meeting was held in the East Tower Conference Room of the Eisenhower State Office Building, 700 SW Harrison, in Topeka, KS. Commissioner Dennis McKinney was present. Commissioner David Moses appeared by phone. Others present included Executive Director Don Brownlee, General Counsel Judith Taylor, Director of Administration, Finance, and Audit Brandi White, Director of Security and Licensing Joe Herridge, Recording Secretary Sarah Lynch-Chaput, and other staff.

MOTION, APPROVE  
AMENDED AGENDA  
(B.)

Commissioner McKinney (Moses) moved to approve the amended agenda. Motion carried unanimously.

MOTION, APPROVE  
JANUARY 12, 2018  
MEETING MINUTES  
(C.1.)

Commissioner McKinney (Moses) moved to approve the minutes of the January 12, 2018 meeting. Motion carried unanimously.

MOTION, APPROVE  
CONSENT AGENDA  
(D.)

Commissioner McKinney (Moses) moved to approve the consent agenda. Motion carried unanimously.

LOTTERY GAMING  
FACILITY  
REPORTS/ITEMS; BOOT  
HILL CASINO & RESORT  
(E.1.a.)

Diane Giardine, General Manager, reported:

- January 2018 revenue numbers compared to January 2017:
  - Total gaming revenue increase of 3.4%
  - Total slot revenue up 3.2%
  - Table games revenue up 4.6%
- Past Promotions and Events:
  - New Year's Eve Party
  - Big Game Party, February 4<sup>th</sup>
  - Valentine's Day Earn and Win
- Upcoming Promotions and Events:
  - Home Sweet Home Promotion Continuing – Mortgage/Rent For a Year Giveaway
  - Earn and Win Free Play and Prizes
  - Hot Seats
  - Birthday Parties

- Stay & Play Hotel Packages
- Tanya Tucker, March 3<sup>rd</sup>
- Jeff Dunham, April 6<sup>th</sup>
- Gaither Vocal Band, April 7<sup>th</sup>
- Skillet for King and Country, April 13<sup>th</sup>
- Rain – A Tribute to the Beatles, April 25<sup>th</sup>

LOTTERY GAMING  
FACILITY  
REPORTS/ITEMS; KANSAS  
STAR  
(E.2.a.)

Rick Goldstein, Interim General Manager, reported:

- January 2018 revenue numbers compared to January 2017:
  - Admissions up 6.5%
  - Total gross gaming revenue up 6.6%
  - Slot coin-in up 3.9%
  - Table game drop down 3.8%
  - Table game hold up 1.4 points
  - Poker revenue down 22.8%
- Past Events and Promotions:
  - Progressive \$120,000 Payday, December 21<sup>st</sup>
  - 2017 Cadillac ATS Giveaway, December 29<sup>th</sup>
  - 38 Special, January 27<sup>th</sup>
  - Rick Springfield, February 10<sup>th</sup>
- Upcoming Events and Promotions:
  - USA Kids Wrestling, March 10<sup>th</sup>
  - Collective Soul, March 17<sup>th</sup>
  - Evolution Fighting Championship, April 7<sup>th</sup>
  - Jeff Foxworthy, April 14<sup>th</sup>

LOTTERY GAMING  
FACILITY  
REPORTS/ITEMS;  
HOLLYWOOD CASINO AT  
KANSAS SPEEDWAY  
(E.3.a.)

Richard Skinner, General Manager, reported:

- January 2018 revenue numbers compared to January 2017:
  - Total gaming revenue was \$11.2 million, a decrease of \$202,000 or 1.8%
  - Table games revenue was \$1.3 million, a decrease of \$288,000 or 18.1%
  - Slot revenue was \$9.9 million, an increase of \$86,000 or about 1.0%
- January Events and Promotions:
  - Direct Mail Featuring Weekend Bonus Free Play Offers
  - Play, Earn, and Get Promotion, January 1<sup>st</sup>
  - Marquee Millionaire, January 15<sup>th</sup>

LOTTERY GAMING  
FACILITY  
REPORTS/ITEMS; KANSAS  
CROSSING CASINO  
(E.4.a.)

Doug Fisher, General Manager, reported:

- January 2018 revenue numbers compared to December 2017:
  - Net Slot Win increased 1%
  - Net Table Win decreased 20%
  - Net Gaming Revenue decreased 3%
- Past Events and Promotions:
  - Cast Iron Skillet Giveaway, January 13<sup>th</sup> and 20<sup>th</sup>
  - Comedians John Bush and Dwayne Clark, January 19<sup>th</sup>
  - Logan Mize, January 27<sup>th</sup>
  - Winter Wheels; Top Prize is a Dodge Durango, January 27<sup>th</sup>
  - Winter Dance Party; A Tribute to Buddy Holly, Ritchie Valens, and The Big Bopper, February 3<sup>rd</sup>
- Upcoming Events and Promotions:
  - Biathlon Blackjack Tournament, February 10<sup>th</sup>
  - 18x Slot Points, February 18<sup>th</sup>
  - Barrel of Bucks, February 23<sup>rd</sup>
  - “Curling for Cash” Promotion, February 24<sup>th</sup>
  - Comedians Willie Farrell and Andy Hartley, February 17<sup>th</sup>
  - Classic Rock Experience, February 23<sup>rd</sup>
  - County/Southern Rock/Hip Hop Artists – The LACS, March 3<sup>rd</sup>

COMMISSION ITEMS –  
OLD BUSINESS;  
(F.)

There were no old business items.

COMMISSION ITEMS –  
NEW BUSINESS;  
(G.)

There were no new business items.

PUBLIC COMMENTS  
(H.)

There were no public comments.

STAFF REPORTS  
(I.1.A. and I.2)

Sarah Lynch-Chaput, Legal Assistant, reported on the Voluntary Exclusion Program statistics for the month of January 2018.

Executive Director Brownlee reported:

- The KRGC budget was reported to senate subcommittee February 1<sup>st</sup>. There were no questions or



discussions from the committee, and no action was taken by the subcommittee that day.

- There are two legislative bills in committee that would allow sports betting. Neither bill has had a hearing.
- The House Federal and State Affairs committee held a hearing on House Bill No. 2545 to amend the Kansas Expanded Lottery Act regarding racetrack gaming facilities.
- Roger Bailey has transferred from his position as enforcement agent supervisor at Hollywood Casino to the electronic security manager position in Topeka.
- Due to commissioner scheduling conflicts, the March commission meeting is cancelled. The next meeting is scheduled for April 13, 2018 at 10:00 a.m. in Topeka.
- The June 15, 2018 meeting will be held at Kansas Star Casino in Mulvane, KS.

MOTION, EXECUTIVE  
SESSIONS  
(J.)

Commissioner Jones (McKinney) moved that the Commission go into executive session for the purpose of reviewing the list of confidential backgrounds for licensing. Those included in the executive session, in addition to the commissioners, were the executive director, general counsel, and director of security. The total time for the executive session was anticipated to be fifteen minutes until 10:55 a.m. No action is to be taken in executive session, and the subject discussed is to be limited as previously described. A full record of this motion is to be maintained as part of the permanent record of the Kansas Racing and Gaming Commission. At the conclusion of the executive session, the meeting is to be continued in open session. The motion carried unanimously and the meeting was adjourned to executive session at 10:40 a.m.

RECONVENE

The commission meeting returned to open session at 10:55 a.m. with all members present.

MOTION TO DENY,  
CONDITIONALLY  
APPROVE, APPROVE  
RECONSIDERATION,  
DENY  
RECONSIDERATION,  
TABLE, AND APPROVE  
LICENSE APPLICATIONS

Commissioner McKinney (Moses) moved to *deny* one license application, *conditionally approve* three license applications, and *approve* the remaining 207 license applications from the February 16, 2018 list of background reports referred to the commission for action. Motion carried unanimously.

(K.)

MOTION, EXECUTIVE  
SESSIONS

(J.)

Commissioner McKinney (Jones) moved that the Commission go into executive sessions for the purpose of (1) attorney/client privilege and (2) confidential facility manager financial information. Those included in the attorney/client privilege executive session in addition to the commissioners were the executive director and general counsel. Those included in the confidential facility manager financial information executive session in addition to the commissioners were the executive director; general counsel; director of administration, audit, and finance; Adrian Perez, managing auditor; and Todd Allen, auditor. The total time for the executive sessions was anticipated to be twenty-five minutes until 11:20 a.m. No action is to be taken in executive session, and the subjects discussed are to be limited as previously described. A full record of this motion is to be maintained as part of the permanent record of the Kansas Racing and Gaming Commission. At the conclusion of the executive session, the meeting is to be continued in open session. The motion carried unanimously.

RECONVENE

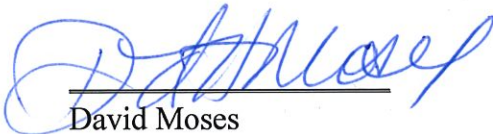
The commission meeting returned to open session at 11:20 a.m. with Chairman Jones and Commissioner McKinney present. No action was taken on any subject discussed in the executive sessions.

ADJOURN

(L.)

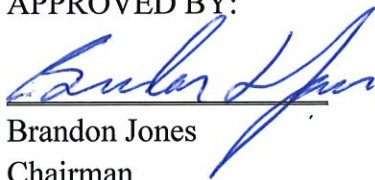
Chairman Jones adjourned the meeting at 11:22 a.m.

SUBMITTED BY:



David Moses  
Interim Secretary

APPROVED BY:



Brandon Jones  
Chairman